



Crafting **Pathways** for People in **Startups**

Dimitris Papadimitriou, DEA-MBA



●● Everything around us was once innovative. Future is as simple as present. ●●

Dimitris Papadimitriou

Dimitris is a Learning and Development Professional with an accumulated experience of 18 years focusing in Leadership, Communication, Sales, Personal Branding and Service Design. He obtains more than 12.000 training hours also being a Learning Manager in several Financial Multinational Companies in the past. He also holds an important corporate experience as a Corporate Credit Manager in Financial Institutions. He brings theory into practice!

He is the Founder of **Startup Pathways** and also the co founder of **The Flow Partners** and a Partner Trainer of Top 20 Learning Industry, **Krauthammer**. Also the Founder of **The Startup Elevator**. Accredited and certified in Coaching and Service Design he also holds an MBA from French University and an International Relations and Politics BSc.

Dimitris has an important training track in Greece, The Balkans and Middle East with corporate companies in Pharma, Industry, Financial & Banking, Tech and Telecommunication sectors. He is also a facilitator and keynote speaker with Greek Accelerators.

Crafting our own Journey.

The Hero's Journey
Joseph Campbell

Success = (Planning x Strategy x Willingness) x ~~0~~ **Luck**
+ **Boldness**

LIFE is a **BLIND** DATE

aka a Roller Coaster

Crafting the **way forward.**

Knowledge = Legacy x Map



Crafting the **way forward.**

EMPLOYEE



E

(EXCITEMENT + DREAMS + AMBITIONS
+ STRATEGY) x LUCK + BOLDNESS

EMPLOYEE

E

- ✓ New SKILLS
- ✓ Real market
- ✓ Business + Entrepreneurs
- ✓ Compliance + Discipline
- ✓ You don't Ask - you don't Get
- ✓ Always Set Goals
- ✓ Speak with Data
- ✓ Accept and experience the 5 stages of GRIEF

Mentor = Multiply Learning

Followers = Feedback



Crafting the **way forward.**

Hobbies = Pleasure

what if...

**Hobbies = Profession
= Pleasure**

Love what you **Do**
Do what you love **the most.**

LIFE = **WANT**
MUST

Crafting the **way forward.**

Network + Authenticity

Success Factor

Crafting the **way forward.**

Boldness vs Courage

Boldness = make the decision

Courage = keep your promise all the way

STRESS = RESOURCES
RISK

Crafting the **way** forward

Always **OBSERVE** before ACT

...then decide using **DATA!**

Christos Perakis

Crafting the **way forward.**

TEAM is Key

COMMON VALUES

Gratitude

Generosity (Giver takes All)

Trust

Innovation

Forgiveness

+ COMPLEMENTARY SKILLS

IDEA is prerequisite

Positioning

Credibility

Gap in the Market

Think piggy banks

Diversification

I always OFFER, I DON'T PRODUCE.

Crafting the **way forward.**

Meet our Services

Leaders Academy

3-month Leadership Academy
Our pro-bono initiative
3 cycles until today

Startup School

1-month Extraversion Skills

Stand Alone L&D

Learning & Coaching Interventions

Alumni Club

Corporate Skills for Startups

Hackathons

Collective Intelligence

Accelerators

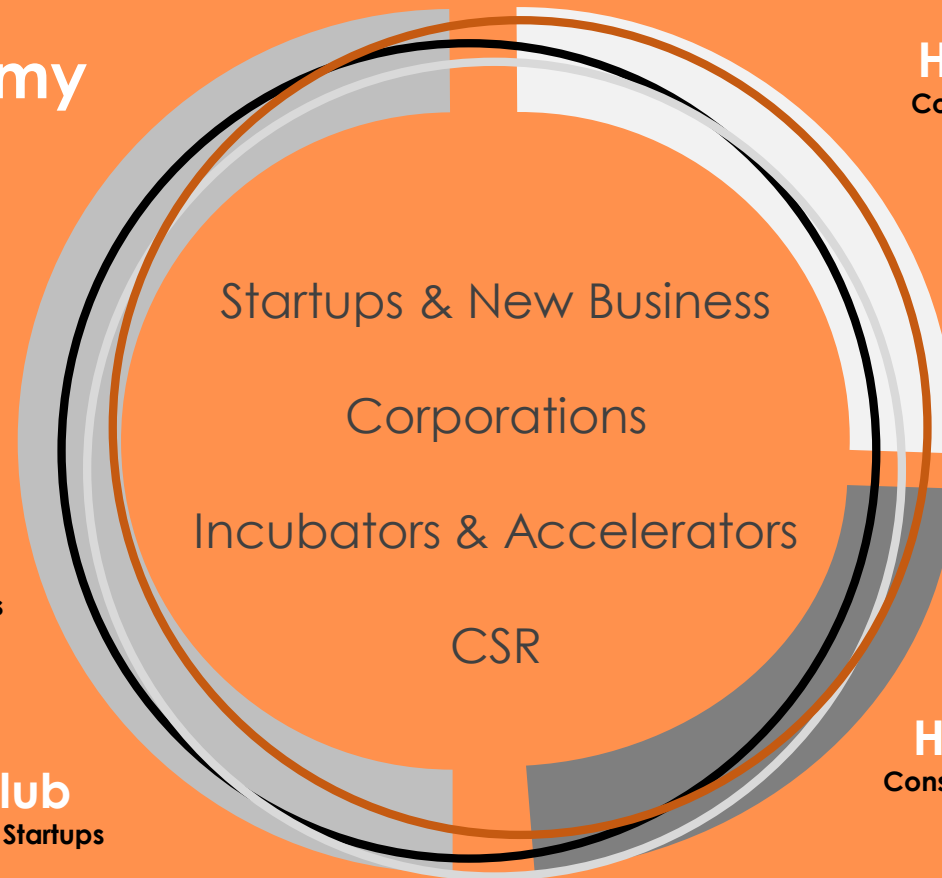
Project Management &
Learning Design

Service Design

Human Centric Innovation

HR Services

Consulting & Outsourcing



One Team are the core Startup Pathways Consultants. Our accumulated experience in numbers:

2.000+

hours on Return to Society projects and CSR activities

185

years in HR Services

25

years in Startup Ecosystem

100+

Startup Founders trained

350.000

Training Man Hours



Dimitris Papadimitriou
Founder
Krauthammer Partner



Katerina Triviza
Advisory Board
Thrive Global Greece
General Director



John Kollas
Advisory Board
TITAN Senior Advisor
C-level HR Strategist



Gilles Gambade
Advisory Board
Top Team World
Founder



Vassia Varsaki
Senior Coach
HRDF HR Director



Panos Kalavros
Senior Consultant
EFSA HR Manager



Natasa Havani
Senior Consultant
KALTEQ HR Director



Theopoula Panou
Senior Coach
CABLEL HR Manager

Incubators & Accelerators



Participants & Trainees



startup pathways
#PeopleInStartups
Dimitris Papadimitriou

my WISH for you

EYHMEPIA





Thank you!

Dimitris Papadimitriou, DEA-MBA



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